

Quarterly information

Net sales and income

SEKm		Q1	Q2	Q3	Q4	Full year
Net sales	2012	25,875	27,763	27,171	29,185	109,994
	2011	23,436	24,143	25,650	28,369	101,598
Operating income	2012	943	1,150	1,461	596	4,150
	Margin, %	3.6	4.1	5.4	2.0	3.8
	2012¹⁾	943	1,150	1,461	1,628	5,182
	Margin, %	3.6	4.1	5.4	5.6	4.7
	2011	696	745	1,064	512	3,017
	Margin, %	3.0	3.1	4.1	1.8	3.0
	2011 ¹⁾	696	745	1,098	616	3,155
	Margin, %	3.0	3.1	4.3	2.2	3.1
Income after financial items	2012	792	993	1,251	442	3,478
	Margin, %	3.1	3.6	4.6	1.5	3.2
	2012¹⁾	792	993	1,251	1,474	4,510
	Margin, %	3.1	3.6	4.6	5.1	4.1
	2011	637	696	1,119	328	2,780
	Margin, %	2.7	2.9	4.4	1.2	2.7
	2011 ¹⁾	637	696	1,153	432	2,918
	Margin, %	2.7	2.9	4.5	1.5	2.9
Income for the period	2012	559	763	985	292	2,599
	2011	457	561	825	221	2,064
Earnings per share²⁾	2012	1.96	2.67	3.43	1.02	9.08
	2012¹⁾	1.96	2.67	3.43	4.12	12.18
	2011	1.61	1.97	2.90	0.77	7.25
	2011 ¹⁾	1.61	1.97	2.96	1.01	7.55

1) Excluding items affecting comparability.

2) Before dilution, based on average number of shares after buy-backs.

Number of shares before dilution

Number of shares after buy-backs, million	2012	286.1	286.1	286.1	286.1	286.1
	2011	284.7	284.7	284.7	284.7	284.7
Average number of shares after buy-backs, million	2012	285.4	286.1	286.1	286.1	285.9
	2011	284.7	284.7	284.7	284.7	284.7

Items affecting comparability

Restructuring provisions, write-downs and capital gains/losses	2012	—	—	—	-1,032	-1,032
	2011	—	—	-34	-104	-138

Net sales, by business area

SEKm		Q1	Q2	Q3	Q4	Full year
Major Appliances Europe, Middle East and Africa	2012	8,265	8,216	8,581	9,216	34,278
	2011	7,656	7,660	8,964	9,749	34,029
Major Appliances North America	2012	7,107	8,599	7,771	7,207	30,684
	2011	6,728	7,544	7,122	6,271	27,665
Major Appliances Latin America	2012	5,149	5,183	5,301	6,411	22,044
	2011	3,998	3,708	4,101	6,003	17,810
Major Appliances Asia/Pacific	2012	1,841	2,198	2,107	2,259	8,405
	2011	1,746	1,945	1,981	2,180	7,852
Small Appliances	2012	2,105	2,105	2,112	2,689	9,011
	2011	1,930	1,794	2,056	2,579	8,359
Professional Products	2012	1,408	1,462	1,299	1,402	5,571
	2011	1,378	1,491	1,426	1,587	5,882

Operating income, by business area

SEKm		Q1	Q2	Q3	Q4	Full year
Major Appliances Europe Middle East and Africa	2012	281	215	303	343	1,142
	Margin, %	3.4	2.6	3.5	3.7	3.3
	2011	311	156	444	-202	709
	Margin, %	4.1	2.0	5.0	-2.1	2.1
Major Appliances North America	2012	159	512	523	367	1,561
	Margin, %	2.2	6.0	6.7	5.1	5.1
	2011	-71	138	107	76	250
	Margin, %	-1.1	1.8	1.5	1.2	0.9
Major Appliances Latin America	2012	278	316	339	657	1,590
	Margin, %	5.4	6.1	6.4	10.2	7.2
	2011	139	114	222	345	820
	Margin, %	3.5	3.1	5.4	5.7	4.6
Major Appliances Asia/Pacific	2012	155	172	208	211	746
	Margin, %	8.4	7.8	9.9	9.3	8.9
	2011	174	177	172	213	736
	Margin, %	10.0	9.1	8.7	9.8	9.4
Small Appliances	2012	93	31	126	223	473
	Margin, %	4.4	1.5	6.0	8.3	5.2
	2011	114	23	169	237	543
	Margin, %	5.9	1.3	8.2	9.2	6.5
Professional Products	2012	132	155	151	158	596
	Margin, %	9.4	10.6	11.6	11.3	10.7
	2011	177	274	199	191	841
	Margin, %	12.8	18.4	14.0	12.0	14.3
Common Group costs, etc.	2012	-155	-251	-189	-331	-926
	2011	-148	-137	-215	-244	-744
Total Group, excluding items affecting comparability	2012	943	1,150	1,461	1,628	5,182
	Margin, %	3.6	4.1	5.4	5.6	4.7
	2011	696	745	1,098	616	3,155
	Margin, %	3.0	3.1	4.3	2.2	3.1
Items affecting comparability	2012	-	-	-	-1,032	-1,032
	2011	-	-	-34	-104	-138
Total Group, including items affecting comparability	2012	943	1,150	1,461	596	4,150
	Margin, %	3.6	4.1	5.4	2.0	3.8
	2011	696	745	1,064	512	3,017
	Margin, %	3.0	3.1	4.1	1.8	3.0